

Illinois Department of Commerce and Economic Opportunity

IEN Report for August

	August	CY08	FY09	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	3,645	22,634	5,973	651,454	222,555
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	0	2,047	0	178,675	33,857
SBDC Counseling Hours: (One time)	0	3,803	0	229,654	76,263
SBDC Clients Counseled: (Continuous)	0	1,451	0	98,090	26,809
SBDC Counseling Hours: (Continuous)	0	10,383	0	780,214	297,872
Total SBDC Clients Counseled:	1,271	7,624	2,389	276,765	64,792
Total SBDC Counseling Hours:	3,984	42,513	8,461	1,009,868	402,462
Average Hours Per Case:	3.13	5.58	3.54	3.65	6.21
SBDC Training Attendees:	1,437	9,519	2,276	300,512	112,550
Minority Clients Counseled: (all sessions)	330	2,231	669	45,043	17,025
Minority Training Attendees:	761	2,688	1,002	53,109	19,803
Women Clients Counseled: (all sessions)	493	2,789	890	79,966	24,228
Women Training Attendees:	492	3,626	839	118,203	41,317
Procurement Technical Assistance Centers					
PTAC Clients Counseled	392	1,390	631	11,894	10,550
Initial PTAC Counseling Sessions	70	486	151	18,046	3,517
All PTAC Counseling Sessions	633	4,052	1,296	43,530	35,661
Total PTAC Counseling Hours:	997	6,331	1,894	59,965	50,105
Average Hours Per Case:	2.54	5	3.00	5.04	4.75
Total PTAC Clients Trained:	475	3,615	526	36,833	23,742
Minority Businesses Counseled: (all sessions)	74	1,767	460	33,614	10,212
Women Businesses Counseled: (all sessions)	168	1,504	443	37,178	12,983
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	173	2,913	493	66,579	19,949
SBDC Jobs Retained:	125	4,724	416	83,912	29,353
SBDC Total Loans Secured:	36	321	73	8,557	2,683
SBDC Loan Dollars Assisted: \$	\$11,111,775	\$77,955,606	\$15,735,248	\$1,468,366,439	\$511,376,347
SBDC Total Non Debt Financing:	53	472	94	3,815	3,171
SBDC Non Debt Financing: \$	\$4,457,706	\$44,468,462	\$6,985,564	\$346,887,332	\$269,177,131
SBDC New Business Starts:	17	205	33	9,783	2,163
SBDC Existing Business Expansions:	11	146	18	3,837	986
PTAC Jobs Created:	3	1,477	990	11,647	4,913
PTAC Jobs Retained:	502	2,236	1,372	33,702	12,423
PTAC Contracts Assisted:	135	4,989	212	48,124	16,996
PTAC Contract \$ Assisted:	\$73,346,994	\$821,691,103	\$245,921,992	\$6,168,989,141	\$3,429,626,041
ITC Sales Assisted: \$	\$160,000	\$159,040,740	\$160,000	\$1,097,146,875	\$694,218,549
NOC Sales Assisted: \$	\$0	\$33,200,000	\$0	\$362,848,900	\$261,548,731
First Stop:					
Start up Kits:	0	0	0	75,957	25,442
Regulatory / Assistance Information:	769	6,748	1,591	188,466	93,301
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	38	313	74	9,133	2,224
Draft Regulations Commented On:	12	70	19	1,267	550
Environmental Assistance Program:					
Total Businesses Assisted:	17	8,057	95	122,230	15,542
Total Helpline Calls Received:	30	472	80	11,182	4,100

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Breakdown of Funding Sources

	August	CY08	FY09	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	0	130	0	3,353	1,724
ITC Clients Counseled: (Continuous)	0	96	0	5,200	2,310
Total ITC Clients Counseled:	44	491	170	9,589	4,299
Total ITC Counseling Hours:	301	4,118	916	50,435	38,544
Average Hours Per Case	7	8	5		54
ITC Clients Trained:	0	399	0	11,700	4,399
Minority Clients Counseled: (all sessions)	2	47	8	544	433
Women Clients Counseled: (all sessions)	2	65	14	688	544
ITC Jobs Created	1	281	1	1,105	860
ITC Jobs Retained	0	536	130	2,626	1,630
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	0	59	0	1,327	799
NOC Clients Counseled: (Continuous)	0	43	0	1,973	1,139
Total NOC Clients Counseled:	9	131	11	3,329	1,967
Total NOC Counseling Hours:	60	1,850	88	21,279	17,738
Average Hours Per Case	7	14	8		60
NOC Clients Trained:	0	61	0	4,786	3,572
Minority Clients Counseled: (all sessions)	0	6	0	132	105
Women Clients Counseled: (all sessions)	1	21	2	319	257
NOC Jobs Created	0	72	0	617	564
NOC Jobs Retained	0	21	0	2,077	1,621
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	22	0	279	210
Day Care Clients Counseled: (Continuous)	0	7	0	168	97
Total Day Care Clients Counseled	3	46	9	464	324
Total Day Care Counseling Hours	7	153	26	1,480	1,027
Average Hours Per Case	2	0	3	3	8
Day Care Clients Trained	0	303	0	5,258	3,876
Minority Clients Counseled (all sessions)	0	26	2	267	189
Women Clients Counseled (all sessions)	3	38	8	399	265
Entrepreneurship Center Clients Served					
EC Clients Assisted	44	507	128	7,404	7,404
EC Clients # of Challenge Grants	8	138	16	696	696
EC Clients \$ Vallue of Challenge Grants	\$40,000	\$817,594	\$86,000	\$3,900,196	\$3,900,196
EC Clients Capital Leveraged	\$79,000	\$62,880,820	\$38,972,500	\$346,386,881	\$346,386,881
EC Clients Jobs Created	341	1,550	534	6,659	6,659
EC Clients Jobs Retained	79	2,866	689	8,724	8,724